

**Bonus Question:
Will Computers Replace Lawyers?**

2011
Law Firms in Transition
An Altman Weil Flash Survey

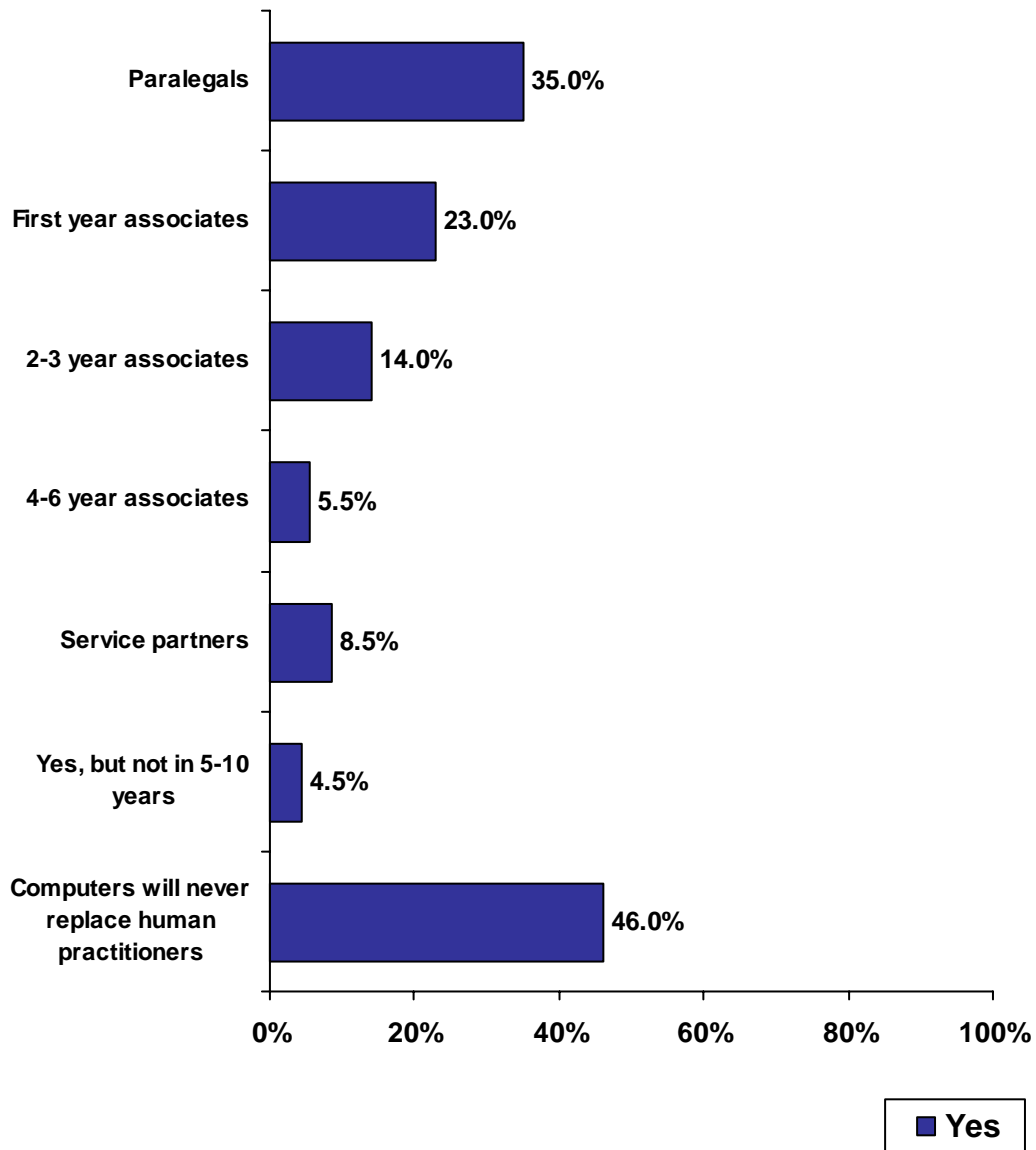


Law Firms of the Future

In February 2011, an IBM computer called Watson defeated two former Jeopardy champions, demonstrating how far artificial intelligence has come and suggesting how far it can go.

Can you envision a legal “Watson” replacing any timekeepers in your law firm in the next 5 to 10 years? (Select all that apply.)

ALL FIRMS

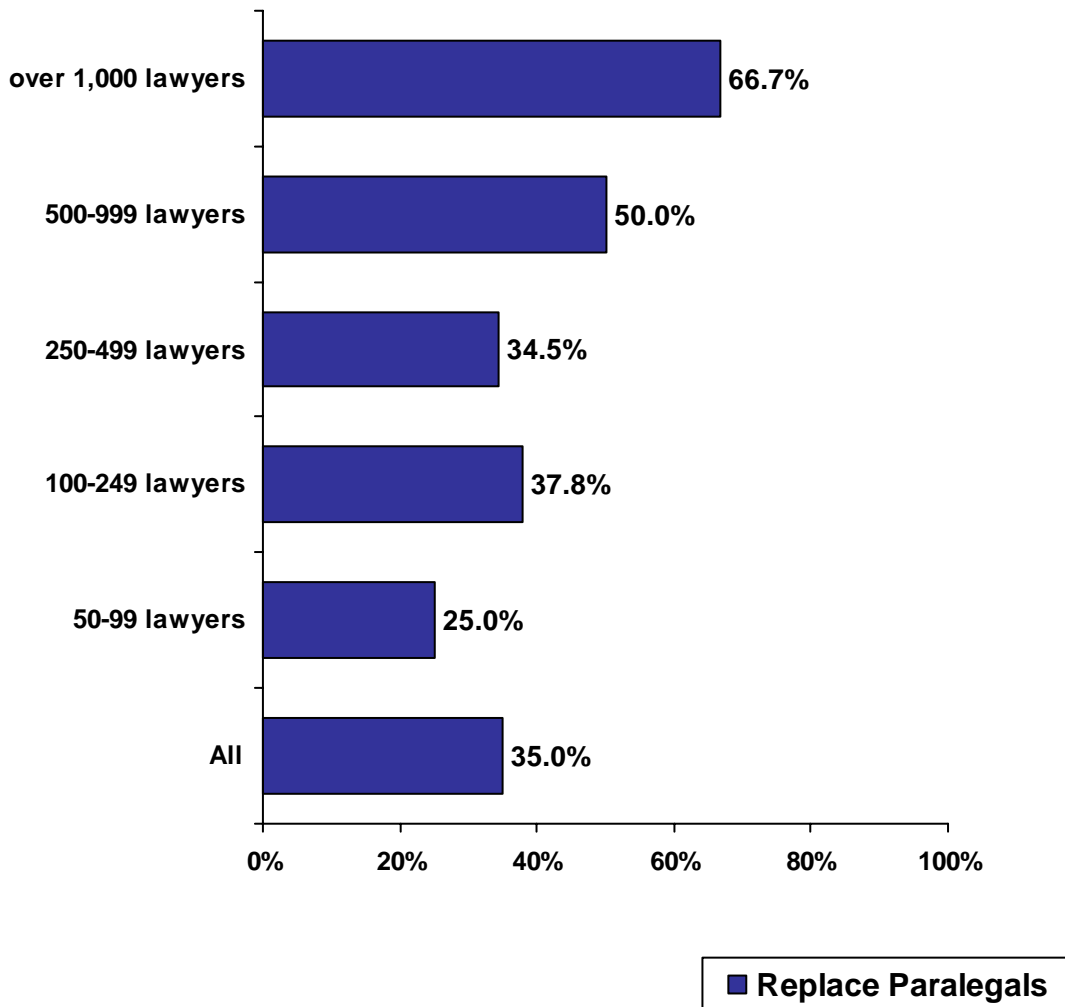


Law Firms of the Future

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Can you envision a legal “Watson” replacing paralegals in your law firm in the next 5 to 10 years?

PARALEGALS – BY FIRM SIZE

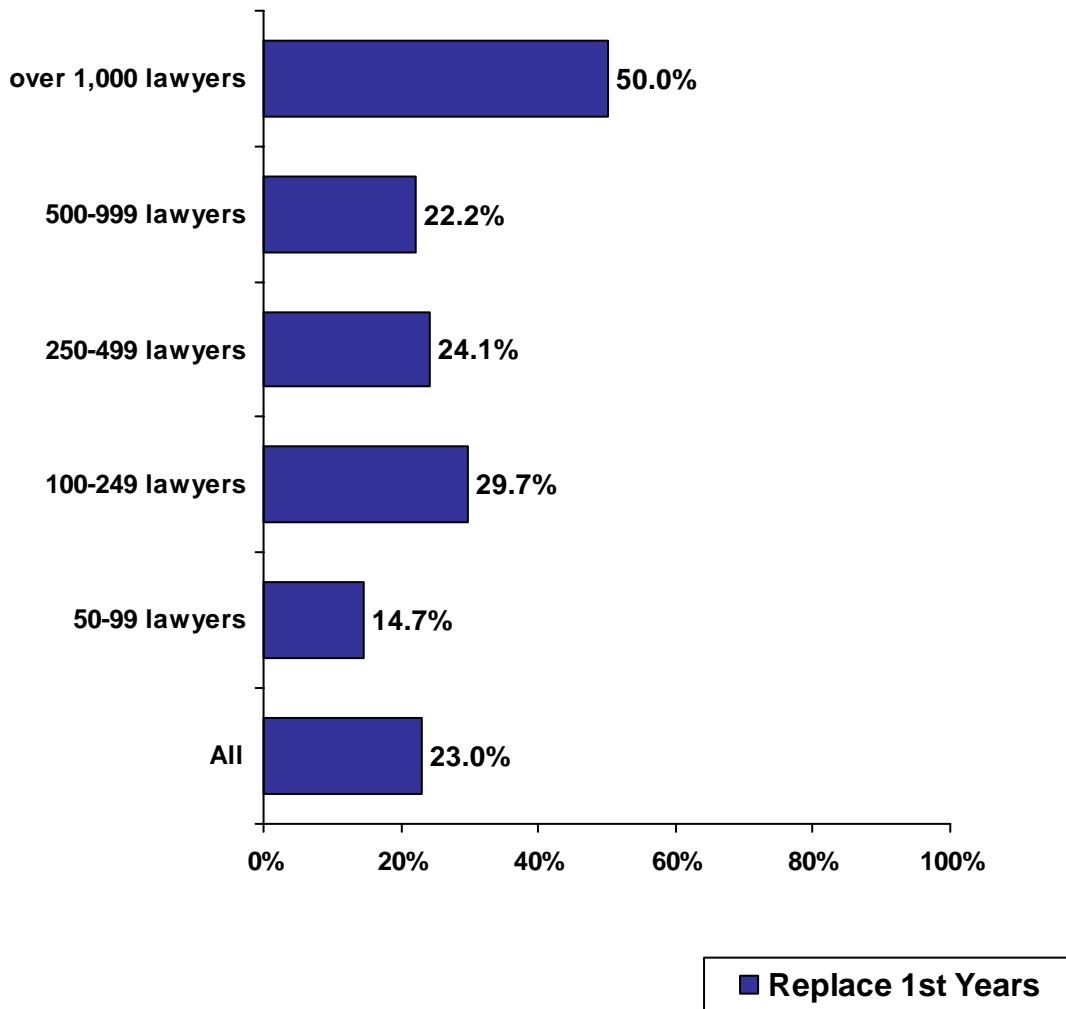


Law Firms of the Future

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Can you envision a legal “Watson” replacing first year associates in your law firm in the next 5 to 10 years?

FIRST YEAR ASSOCIATES – BY FIRM SIZE

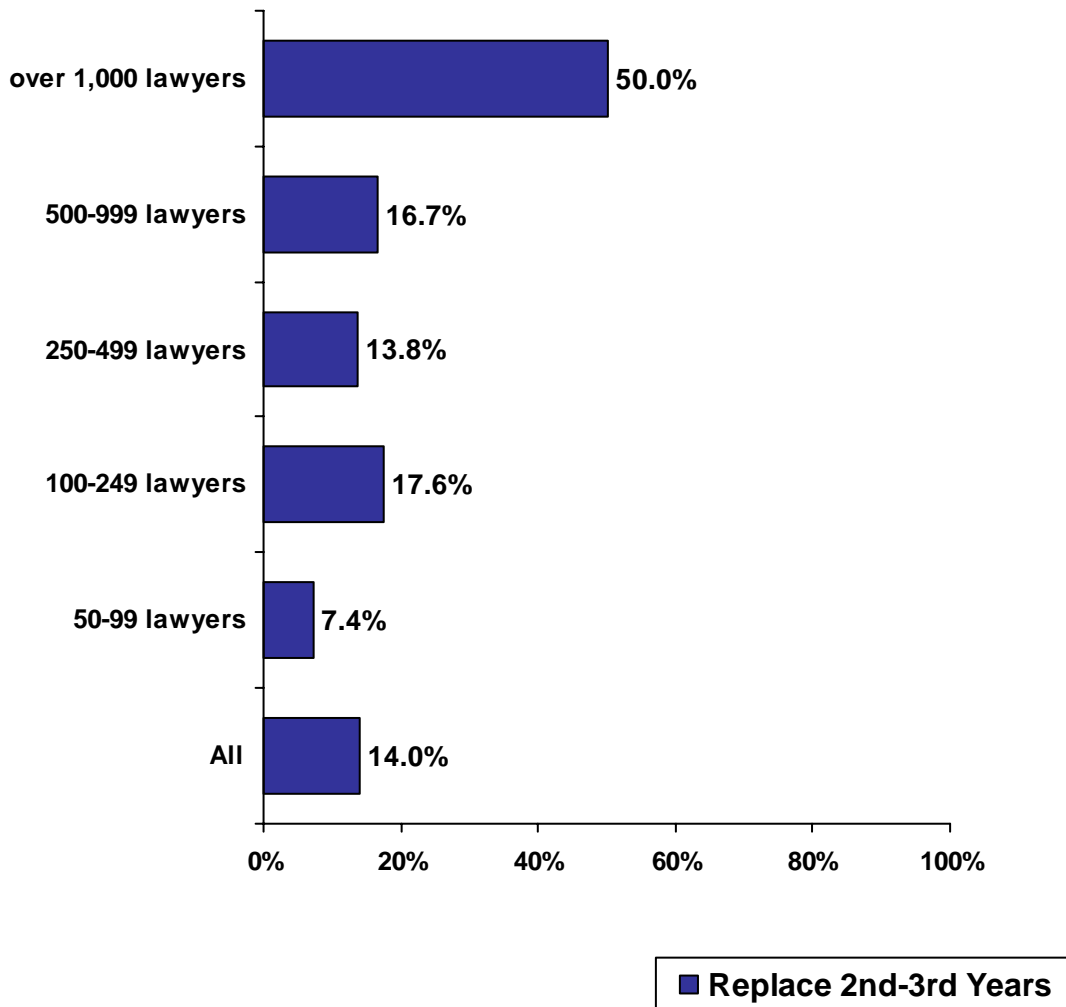


Law Firms of the Future

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Can you envision a legal “Watson” replacing second and third year associates in your law firm in the next 5 to 10 years?

2nd-3rd YEAR ASSOCIATES – BY FIRM SIZE

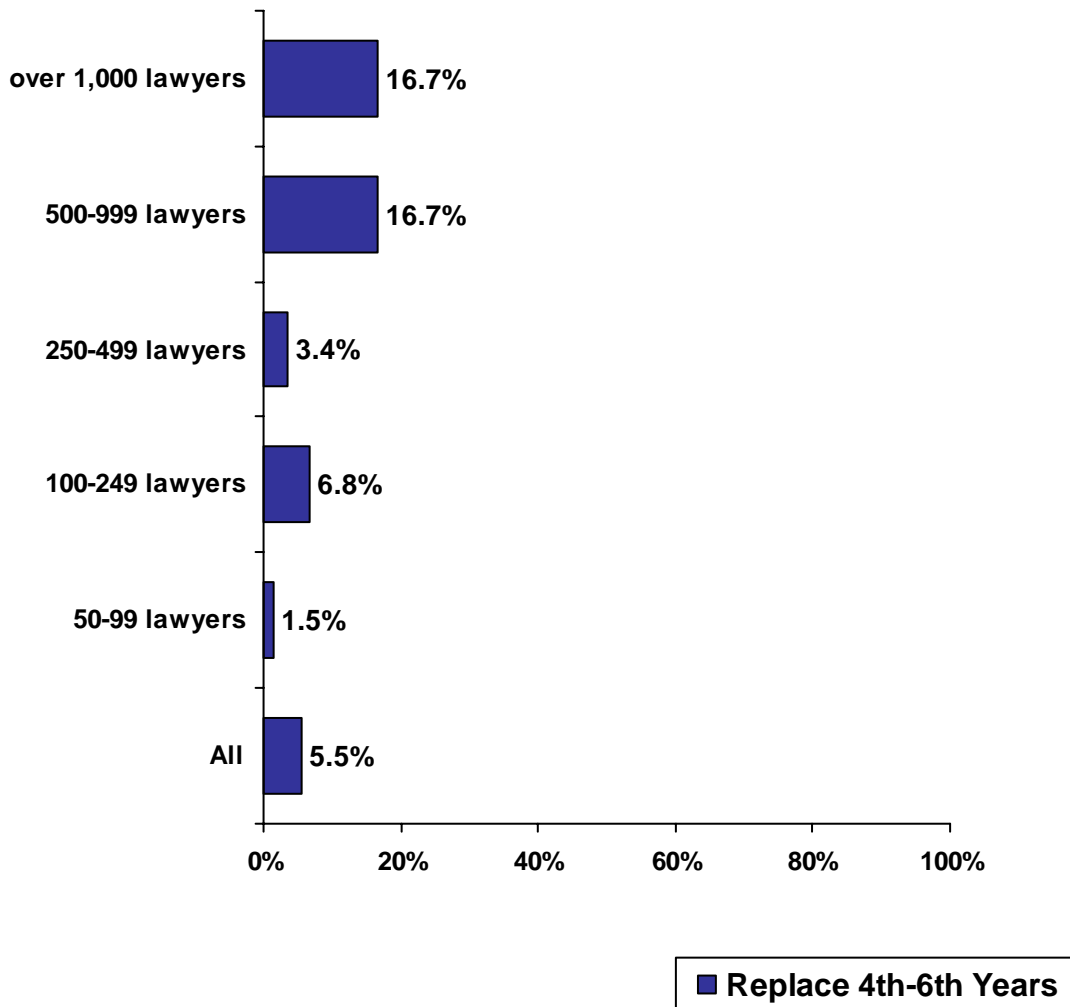


Law Firms of the Future

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Can you envision a legal “Watson” replacing fourth, fifth and sixth year associates in your law firm in the next 5 to 10 years?

4th-6th YEAR ASSOCIATES – BY FIRM SIZE

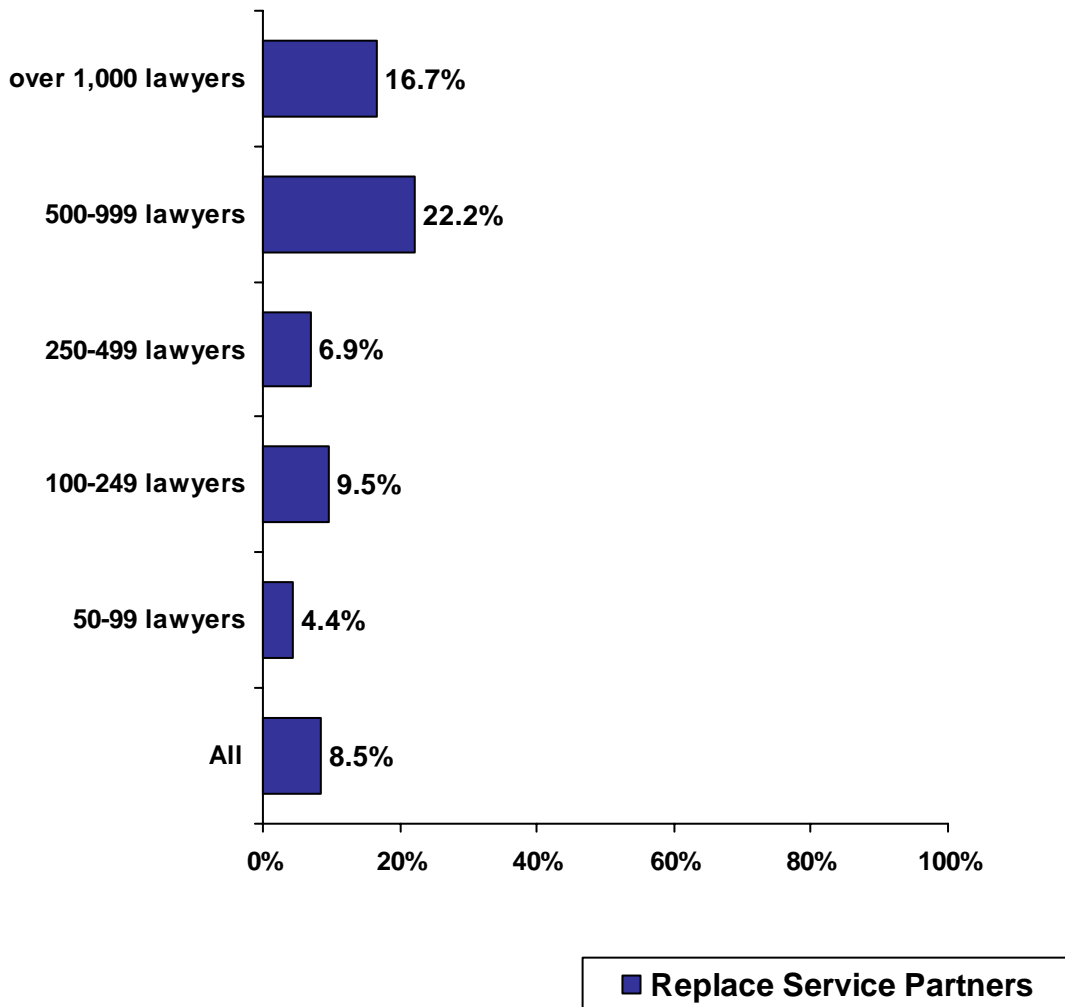


Law Firms of the Future

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Can you envision a legal “Watson” replacing service partners in your law firm in the next 5 to 10 years?

SERVICE PARTNERS – BY FIRM SIZE

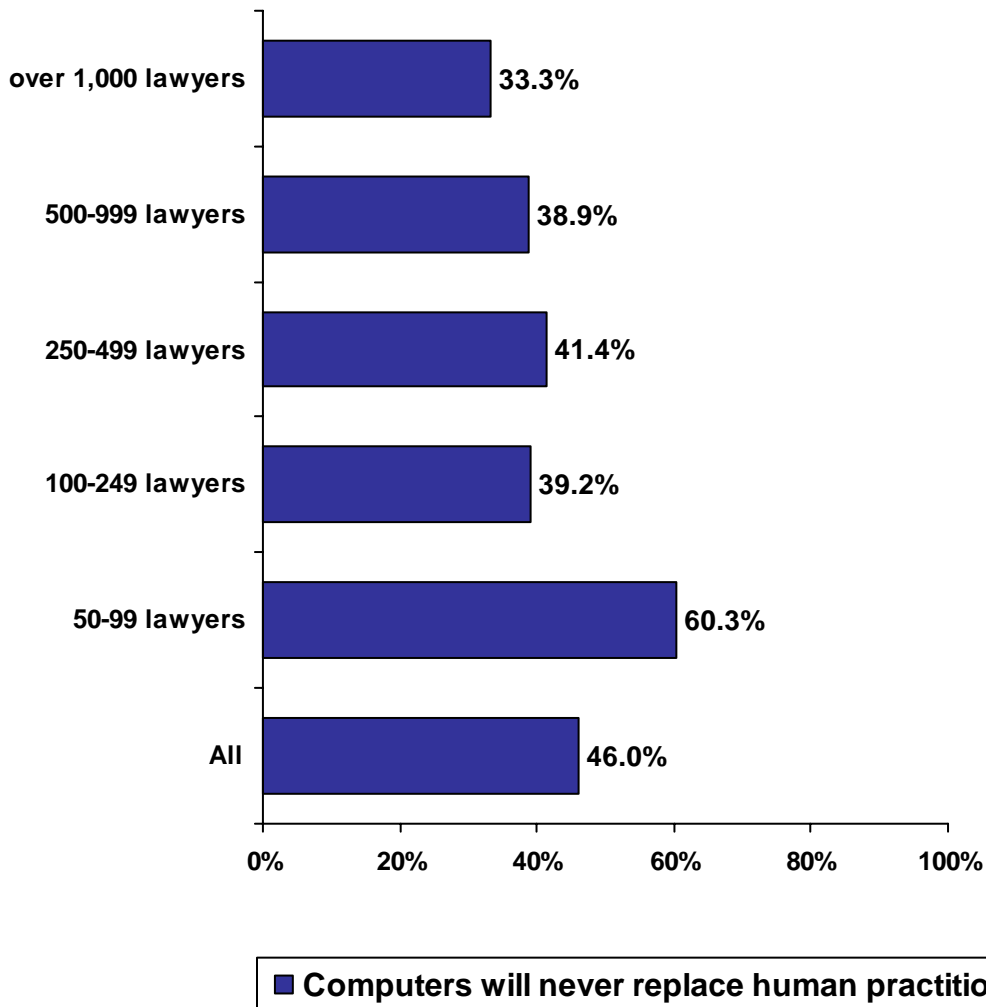


Law Firms of the Future

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Can you envision a legal “Watson” replacing any timekeepers in your law firm in the next 5 to 10 years?

NEVER – BY FIRM SIZE



2011 Survey Demographics

In April and May 2011, Altman Weil surveyed Managing Partners and Chairs of 805 US law firms with 50 or more lawyers. We received responses from 240 firms, a 30% response rate.

Firm Size	All US Law Firms	Survey Participants	% Response
1,000 +	22	6	27%
500 – 999	53	23	43%
250 – 499	88	35	40%
100 – 249	259	83	32%
50 – 99	383	76	20%
Unreported	--	17	
All	805	240	30%

The respondent group includes:

- 38% of 2011 NLJ 250 law firms
- 37% of 2010 AmLaw 200 law firms

* The exact number of lawyers in a law firm changes frequently. The universe of law firms surveyed is based on published directories and league tables available in spring 2011. Survey participants reported their own headcounts.

* Four firms invited to participate in the 50-100 lawyer category reported their size as under 50 at the time of the survey. We have included their responses in the 50-99 lawyer category.

* Seventeen firms did not provide firm size information. Their responses are included in the full report only.

Contact Altman Weil

Two Campus Boulevard
Newtown Square, PA 19073
(610) 886-2000
www.altmanweil.com
info@altmanweil.com

Thomas S. Clay: tsclay@altmanweil.com
Eric A. Seeger: eseeger@altmanweil.com

