

**VALUE OF FEES RECEIVABLE AT YEAR-END
AVERAGE PER LAWYER**

Breakout of Data		Firms	Average \$	Lower Quartile \$	Median \$	Upper Quartile \$	Ninth Decile \$
Region	New England	15	52,001	29,191	43,751	66,735	98,017
	Middle Atlantic	39	60,486	40,039	54,502	75,783	118,496
	South Atlantic	80	58,319	37,686	51,313	70,345	97,451
	East South Central	29	59,767	43,633	54,945	67,274	81,523
	West South Central	36	66,919	43,318	60,147	69,762	97,656
	East North Central	76	56,513	34,057	52,748	74,272	94,494
	West North Central	32	55,869	38,026	48,973	70,666	97,086
	Mountain	31	61,063	50,278	55,680	71,794	109,619
	Pacific	30	73,586	36,504	55,854	84,374	116,527
Population Size	1 Million or More	172	67,117	43,556	60,168	82,016	107,999
	250,000 - 999,999	140	56,243	36,915	52,689	68,157	92,560
	Less than 250,000	56	48,429	32,780	44,182	53,081	69,471
Size of Firm	Under 9 Lawyers	54	53,669	18,610	47,477	65,667	117,190
	9 to 20 Lawyers	88	54,651	30,268	49,950	74,202	91,939
	21 to 40 Lawyers	94	64,513	40,308	53,966	71,003	103,197
	41 to 75 Lawyers	73	57,997	42,070	52,233	67,120	95,840
	76 to 150 Lawyers	43	69,309	49,676	64,832	78,769	117,487
	Over 150 Lawyers	16	71,536	57,428	64,059	81,862	119,764
Practice Area	Commercial Litigation	12	58,362	42,674	55,566	76,007	89,742
	Corp./Comm. Non-litigation	11	72,494	48,123	61,245	80,752	176,979
	Insurance Defense Litigation	34	46,685	28,912	43,837	60,179	86,392
	Intellectual Property	14	103,445	69,547	107,258	135,392	157,487
	Labor/Employment	8	66,819	40,938	56,002	100,399	--
	Plaintiffs' Contingency Litigation	5	60,748	5,065	37,193	128,208	--
	General Law	248	58,600	39,059	54,364	70,041	91,939
	Other	36	61,830	29,369	48,612	80,153	124,546
Multioffice	143	60,924	43,400	55,732	71,366	92,391	
ALL FIRMS	368	60,136	38,270	53,871	71,561	97,677	